

San Carlos Golf Club Board Meeting

08/09/18

Attendance: Mike Allardyce, Theresa Randall, Ron Tarantino, Bob Deeley, Jim Mendito, Jackie Knight and Mike Dopsloff.

Absent: Keith Taylor, Seda Butler, Ron Fisher

President Mike Allardyce called the meeting to order at 1810 hours.

Motion to accept the amended minutes from the July meeting was presented by Ron Tarantino and seconded by Theresa Randall. Motion passed.

Presidents Report: No Report from Mr. Allardyce

Vice President: No Report from Mrs. Knight

Treasurer's Report: Mr. Tarantino reported our gross income for July was \$84,432.84 less cost of goods resulted in \$74,920.96 + \$3,500 from the insurance company for damage to the island. Expenses were \$135,405.26 leaving us with a deficit of \$56,984.30. This number is right on budget. Our checking accounts have \$521,779.53 and Current Liabilities are \$301,648.47.

Mr. Tarantino discussed moving our business from a for profit to a non-profit as we don't have a dividend payout. This would alleviate the Club being taxed on member income (dues and donations), paying taxes only on the public part of our revenue. There is a potential to gain approximately \$20K per year. It was agreed that we should do some research to see if this a viable solution for our situation and that we would consult a Tax Accountant.

General Manager's Report: Mr. Dopsloff reported that July was the best July on record for our Club. We had a total of 2884 plays

The front island has been cleared by our maintenance crew and has been returned to the County.

Our latest Health Department inspection was perfect with no violations or warnings. Well done Robin Burwell..

Contracts have been signed and work ordered for both the wash down station and submersible pump for #17. On site work is expected to commence in appx. 8 weeks.

Mr. Dopsloff reported that after doing research on the blocked off tee times for the public from last season and other factors, he is recommending that the public only times be pushed back to 9.30am until 11am. This will accommodate most of our members and still accomplish the goal of having prime-time tee times available to the public. He also recommends that members who have guests (1 member, 2 or 3 guests or 2 members, 2 guests) be allowed to play in this time. (at no time can the number of members be more than the number of guests) Member guest fee would be adjusted to a 15% discount. Mr. Dopsloff also recommended opening-up blocked off times to members if they are not filled by the afternoon prior to the day of play.

Mr. Dopsloff also recommends that we (the Board) all use San Carlos Golf Club email for Company business, it will provide continuity from one Board to another. It was agreed unanimously.

There was a discussion regarding the interval to be used between tee times, last season was a 7 minute gap, recommended for this season will be 8 minutes. Agreed unanimously. Mr. Dopsloff presented fees for the public for the upcoming season and with a couple of corrections, these were accepted.

Motion to accept President, Vice President, Treasurer and GM Report by Theresa Randall, seconded by Bob Deeley, approved.

Building & House: Mr. Fisher and Mrs. Butler were absent but Mrs. Butler had asked Mrs. Knight to read a letter she had written. In the letter she showed concern that we have raised the money for the addition and we need to get this project moving. The Stalsworth's were generous in giving extra money which could be used toward the flooring. She recommended that we should replace the tile in the extension area, clubhouse and hallway at the same time so it looks like a cohesive project.

Mr. Dopsloff had consulted with Tom Hinkel, an engineer, who will do a professional drawing of the extension at a cost of \$1,000.00. Until the drawing is done, we will not have a firm price for the construction and therefore will not know if any flooring can be done. Mrs. Knight asked if there was money in the regular budget for flooring excluding the \$30K raised for the addition. Mr. Allardyce said he didn't think there was any money in the budget for the flooring. (he estimated around \$10K) Mr. Allardyce agreed that we have lost a couple of months of progress but are moving along now. Mrs. Randall was concerned that the tile we used in the Pro Shop (and would like to use for the rest of the rooms) would not be available if we waited, as these things go in and out of fashion quickly thereby we would lose the ability to have a through color of the same pattern in all areas.

Greens and Beautification: No report

Golf Rules: No report

By-Laws: No report

Insurance: No report

Policies and Procedures: No report

Membership: No report

Safety: No report

Marketing: Mr. Deeley had contacted Estero Chamber of Commerce and ascertained that the fee charged is relative to the number of Employees we have. \$350 is the starting fee. Mr. Deeley will get some more information from other Chambers.

Suggestion Box Nothing in the Suggestion Box.

Old Business: Mr. Dopsloff reported that the Canopy is now underway and should be installed within the next couple of weeks.

Mrs. Knight followed up about a walking fee for members. Mr. Dopsloff provided us with actual information from our course. A discussion followed regarding costs for this. Mrs. Knight made a motion to institute a \$5 +tax fee for dues paying members walking from October 1st, 2018 (when walking is allowed); this was seconded by Mr. Tarantino. A vote was held and the motion passed.

Mrs. Randall asked about the line item on the dues sheet for the Employees Holiday Fund. She wanted to know if members responded to this item last year. Mr. Dopsloff said that very few members did respond. A discussion ensued and it was agreed a suggested donation be added to the dues letter and highlighted in green for visibility.

Mr. Dopsloff reported that 32 certificates are delinquent for the assessment.

New Business: Mr. Tarantino produced a streamlined way to deal with the lease of certificates. The Board will overview this.

Next Meeting is scheduled for Thursday, September 20th, 2017 at 6pm in the Clubhouse.

President Allardyce asked for a motion to adjourn the meeting, approved by Mr. Deeley and seconded by Mr. Mendito, all in favor. Meeting adjourned at 2050 hours.

Respectfully submitted

Theresa Randall for Keith Taylor

Secretary