

**San Carlos Golf Club**  
**Board of Director Minutes**  
07/25/2019

**Attendance:** Theresa Randall, Keith Taylor, Ron Tarantino, Seda Butler, Max House, Bob Deeley, Jim Menditto, Gary Keating, Troy Speckman

**Absent:** Jackie Knight, Terry Weller

**Open Meeting Member Attendees:** None.

President Theresa Randall, called the meeting to order at 1805 hours.

Motion to accept the minutes from the 20 June 2019 Board Meeting made by Bob Deeley, seconded by Ron Tarantino, minutes approved.

**Presidents Report:** Theresa Randall introduced and welcomed Gary Keating as the new General Manager/Head Golf Professional and thanked Troy Speckman for his dedication and service as the interim General Manager for the past three and half months. Theresa acknowledged Bill Kauppi retirement decision after 24 years and presenting him his Conquistador award during his retirement ceremony scheduled for 1 August at 1130 in the snack bar. Keith Taylor added that the helmet had been ordered and would be engraved in time for the retirement.

**Vice President:** Jackie Knight no report.

**Treasurer's Report:** Ron Tarantino reported checking/savings \$500,521.43, total income less Cost of Goods Sold \$67,780.44 expenses \$147,944.46 resulting with a net loss of \$80,164.02. Ron reminded the board that the budget projected \$91K loss so the month was better than projected but with three more months of \$90K losses the cash account will be all but used up.

**General Manager's Report:** Hard copy provided to include course superintendent update. Troy Speckman reported play totals 2719 up 70 players from last year and added a Thursday afternoon group is included in this increase. Updated the board on the electricity surge on pump 17 and it is being manually controlled to manage the associated costs. He also noted the quarterly employee luncheon that was conducted this month and the snack bar sink had been fixed.

Motion to accept officer reports and General Manager's report made by Jim Menditto, seconded by Seda Butler, reports accepted.

**Committee Reports:**

**Building & House:** Jim Menditto reported for Terry Weller. Jim acknowledged the club house painting was 95% complete. Jim informed the board that Lee County had disapproved the snack bar expansion due to materials not meeting commercial hurricane standards. Jim said the Building Committee recommendation was to leave the outdoor patio area and expand the snack bar wall realizing that the expense was prohibitive. The board discussed what to do with the money raised to expand the snack bar. Seda Butler said she had a conversation with one donor

who wanted to be refunded if the project was not going to be completed. Theresa Randall stated that the membership would be informed when a decision was made. This prompted the board to act and **Jim Menditto made a motion to terminate the Snack Bar Project and refund money to known donors and remaining funds contributed through fund raising activities will remain in Capital Improvements, seconded by Max House, board voted 5 yes, 1 abstain (Ron Tarantino), motion passed.** Jim stated that the outdoor cooler project is moving forward and provided all board members with the latest bid for all prep work. Theresa Randall had several questions about the bid and agreed to attend the contractor meeting with Jim Menditto tomorrow to work through all board member concerns. Ron Tarantino asked about the company (Mr. LoFranco) who submitted the bid and Jim Menditto said he was a referral. Jim said he and Terry Weller met with him to discuss the project and get another bid addressing all construction requirements. Upon receipt of Mr. LoFranco's bid and comparison to other bids the committee's recommendation is Mr. LoFranco. Gary Keating added that his normal procedure for projects is three bids which complies with best business practices.

**Greens and Beautification:** Seda Butler acknowledged the superintendent update and had nothing else to report.

**Golf Rules:** No report.

**By-Laws:** Max House had no report.

**Policies and Procedures:** Max House reported he had received little feedback on the new San Carlos Policies, Rules and Regulations (PRR) and asked for comments. Ron Tarantino said he had his recommendations and was ready. Board agreed to take comments so Ron continued with recommendations. Max House recorded all approved updates. At the conclusion of approved recommendations **Ron Tarantino made a motion to approve the new PRR with approved changes, seconded by Jim Menditto, motion passed unanimously.** Max House said he would provide the updated approved PRR to Robyn.

**Insurance:** Theresa Randall no report.

**Membership:** Seda Butler acknowledged the GM report membership status as 159 Single, 63 Family, 15 Family Trail, 8 Single Trail. The Club gained another Tier 2 member for a total of 3 to date.

**Safety:** Terry Weller no report.

**Marketing:** Bob Deeley reported that he has an appointment next week for the adds to be published in season. Gary Keating asked why the club was offering discounts but understood the need to promote the Club. Bob responded with the board's intent to increase play/awareness. After discussion Gary said he would look at the add and provide recommendations prior to the Spot Light meeting.

Motion to accept committee reports made by Jim Menditto, seconded by Max House, reports accepted.

**Open Meeting Attendees Comments:** None.

**Suggestion Box:** One submitted by Andy Tonkovich to refund Snack Bar Expansion donations. This will be confirmed by the President's letter to members and the minutes.

**Old Business:** Covered above in building committee report. Seda added that the snack bar is scheduled to be painted which included removing red fabric around the ceiling. The board did not have any issues with removing red fabric and painting the walls.

**Old Business Motions.** See above: Snack Bar Expansion and Policies, Rules and Regulations formerly known as Policy and Procedures.

**New Business:** Dues and Fees and public rates discussed in preparation for member mailings. Ron Tarantino presented normal increases for dues and capital contributions and thoughts on trackage/cart fees and recommended no increase to Tier 2 members and supported by all board members. Gary Keating said he needed a couple of weeks to provide recommendations. Ron Tarantino shared thoughts on adjusting the family portion of trackage which prompted discussion by board members. Gary Keating said he would research and make recommendations to include practice range for members and public. Theresa Randall alerted the board that a special meeting may be required due to time constraints to approved the 2019-2020 fees schedule.

**New Business Motions.** Seda Butler reminded the board that volunteers have historically responded and fixed many requirements that the club takes for granted and that able volunteers are getting less. She sighted many examples: changing light bulbs, leaks and a thorough cleaning that members did. She noted this was Gary's first day but the budget needs to address general maintenance and quarterly deep cleaning. The board concurred with Seda's comments and the need to move forward.

**Next Board Meeting:** 22 August 2019 at 1800 hours, San Carlos Golf Club Snack Bar.

Bob Deeley made a motion to adjourn at 2024 hours, seconded by Jim Menditto, Board Adjourned.