

San Carlos Golf Club

Board of Director Minutes

11-12-2020

Attendance: Ron Fisher, Terry Weller, Max House, Billie Allardyce, Jeff Doyal, Seda Butler, Hugh Manning, Bob Deeley, Ed Tully & Gary Keating

Absent: None

Guest: None

An Executive Meeting started at 6:00 and was adjourned at 6:14.

President Ron Fisher called the meeting to order at 6:15 pm.

The Board approved minutes from the October 15th, 2020 Board meeting.

Presidents Report: Gary and his staff continue to meet or exceed our monthly budgets. The G-1 Program is up and running. Most of the bugs in the program have been worked out and it looks like it is going to enhance our members and guests golf experience. There are still a few bugs.

The area between Holes 11 and 12 is finished. It looks like the trailer for maintenance will be installed in December. The water and ice machines at Holes 6 and 17 are in the process of being finalized. The storage shed is built and ready for installation. A property line survey as it affects our fencing project has slowed the project. Details of these projects will be explained and discussed during committee reports. As I have mentioned before the patience and hard work of Gary and Terry to get these projects completed has been outstanding.

At this meeting we will be discussing what is necessary for the annual packets to be mailed to the members for the annual meeting in January. By-Law changes, update from the future planning committee, status of unfinished projects, impact of new minimum wage law on our employees, Christmas party and any new business.

The nominating committee has enough nominees to fill next year's openings on the board. Thank you to Jackie Knight and Billie Allardyce for their time and efforts.

The Annual meeting will be January 21st, 2021 at 6:00 p.m. at the Elks Club in Bonita Springs. The facility is set up to accommodate social distancing for a 150 attendees.

Motion was made by Seda Butler and seconded by Jeff Doyal to accept the Presidents report. Motion passed.

Vice President Report: No Report

Treasurer's Report: October 2020 Net income was \$-33,720.00 vs. Budget income of \$-85,301.00.

Cash on Hand in bank is \$908,593.00.

Motion was made by Ed Tully and seconded by Terry Weller to accept the Financial report. Motion passed.

General Manager's Report: The Shed is built and will be delivered on Tuesday, November 17th. Once delivered the electrical work will be installed.

The 2 Ice/Water Stations will be installed November 20th on Holes 6th and 17th by the bathrooms. The electrical work will begin on November 13th and the water hookup on the 16th. After installation, we will be looking to install cameras or a security device to keep the stations and area safe.

The trailer permit was finally received on the 12th of November after it was first rejected from Lee County for the lack of a Development Order Approval.

Self Check-In is up and active with only a little glitch. Most of the I-Pads are working great, however the Beverage Cart is getting a new I-Pad that hopefully will correct the acceptance of credit cards out on the course.

There are still small problems with the Report of Sales Items and Gary feels within 60 days they should be completely worked out. Right now 95% of the categories are correct.

SCGC has received a quote to have a survey done of the whole course, buildings and road. Gary is double checking with the company that quoted the price, due to the fact that it seemed a little low to the board and him. Follow up on this will be at the December meeting.

The subject of Rain checks came up because of all the rain we have been having and Gary explained that if a customer starts playing golf after 2:00 p.m. and it starts raining, no rain checks are given. This is posted in our advertisement. All other Rain checks given out are determined by number of holes completed. Rain checks are only good for 60 days.

Motion was made by Terry Weller and seconded by Bob Deeley to accept the General Managers Report. Motion passed.

Committees Reports:

Finance: No Report

Building, House: Maintenance Trailer: Received Notice of Rejection or Denial from Lee County for the lack of a Development Order approval. Our Contractor is working on receiving this approval. The approval was received as stated in the General Managers Report.

Snack Bar Storage Unit: General Manager to set up delivery date when the area dries up after all the rain we have had.

Fencing: the fencing project is on hold due to need for a property survey.

Roots and Drainage on Holes 11 and 12: Work was completed before Tropical Storm Eta hit. We have received many positive compliments on the completed work from our members. SCGC might want to consider expanding in the near future.

Greens and Beautification Committee: No Report

Policy, Rules and Regulations Committee: Just a reminder that a new Policy regarding using all pro shop credit by end of the calendar year was passed. This new policy would state: If a member is out of town during this period they can email the pro shop and give the pro shop permission to use their credit, the

merchandise will be purchased and set aside for their return; the object of this policy is to clear the credit book account.

By Laws Committee: The By Law Committee and Board are looking at a new Dues Structure to make these funds more transparent. The new Dues Structure will be presented to the members for By Law approval at the Annual Meeting. It is being planned that in early January there will be a couple Town Hall meetings in the Snack bar to explain the changes before voting at the annual meeting.

Membership Committee: As of today November 12, 2020 we have 7 new owners and 4 owner certificates available for purchase. We have 251 active owners.

Insurance Committee: No Report

Golf Rules and Regulations: No Report

Marketing Committee: No Report

Motion was made by Terry Weller and seconded by Bob Deeley to accept the Standing Committee Reports. Motion passed.

Old Business: The nominating committee has enough nominees to vote on as board members at our annual meeting.

Long Range Planning Committee Meeting #3: The committee met on Thursday November 5th, 2020. Approximately 15 members attended this meeting. The items below were discussed with the most time spent on considerations of upgrading/replacing the club house. "Security" was added to the list of possible Objectives.

There does not appear to be a survey of the property, and this is affecting the fencing project, club house upgrade/replacement, etc.

The next step is to prioritize the list and determine costs associated with items of serious interest.

Priorities:

1. Minimize the Tier 1 cost to play (no more than 5% increase annually)
2. Keep the course in good shape

Objectives:

- A. Publish a Maintenance plan, both daily and long term.
- B. Publish a Reserve plan to identify expected costs in the case of a shutdown.
- C. Publish a Long-Term Improvement Plan that includes a prioritized and quantified list of upgrades desired for the course.
 - a. Junior player opportunities, especially for local students
 - b. More “good revenue” tournaments and events
 - c. More member amenities e.g. club storage, improved expense accommodations (special member pricing paid on monthly tab)
 - d. Improved Driving Range
 - e. Improved Cart paths
 - f. Hole design changes
 - g. Upgrade maintenance facilities
 - h. Raffles and other income activities
 - i. Water/Ice Stations (happening now)
 - j. Fencing entire course
 - k. Security system upgrades
 - l. New club house (not to be financed by Tier 1 members)
 - i. Develop a list of features to consider further (see below)
 - ii. Agree on priority of features
 - iii. Is it time to formally start the process of “discovery”
 - iv. Financing options available
 - v. One big building or multiple buildings like we have now
 - vi. Steel building maybe?
 - vii. Possible feature list:
 - 1. Large grill room
 - 2. Kitchen with grill
 - 3. Ample bathrooms, offices, basic facilities
 - 4. Pro Shop with Golf Guys like inventory/pricing
 - 5. Locker room or at least a dressing room
 - 6. Game/Card room
 - 7. Cart barn
 - 8. Simulator area for indoor club fitting, lessons, tournaments, practice

9. Outdoor eating/drinking/smoking area

Next Long Range Planning Committee Meeting will be announced to all members at a later date. Contact Hugh Manning or Gary Keating if you wish to be involved with this committee.

New Business: None

Suggestion Box: None

Certificate Holder's Comments: None

Next Board Meeting: Meeting will be December 10, 2020 at 6:00 pm.

Terry Weller made a motion to adjourn at 8:00 pm, seconded by Jeff Doyal, Board Adjourned.

Minutes Respectively Submitted By

Billie Allardyce